Delignit
AKTIENGESELLSCHAFT

Ecological material for technological applications

Delignit AG – Resilience & Sustainability since 1799

Company Presentation | Earnings Call H1 2026

Delignit
AKTIENGESELLSCHAFT

Agenda

- Financials 1st half year 2026
- Guidance 2026
- Further Outlook
- Delignit share

Delignit strengthens its market approach for Railway and accesses Marine applications

DELIGNIT ITALIA | LEASE AGREEMENT | MARKET APPROACH

Delignit Technologies Italia S.r.l.

Lease Agreement
Business Unit “Rail & Marine” of Bellotti S.p.A.

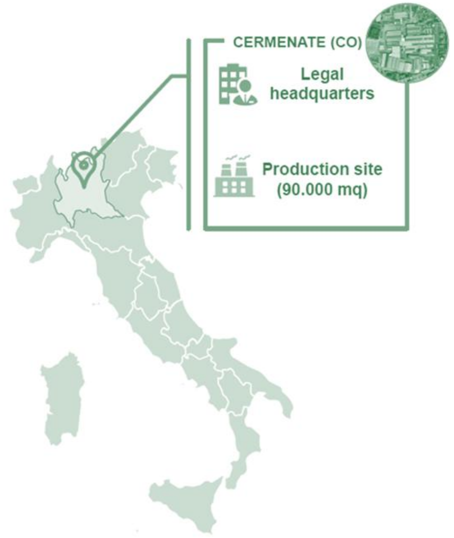
Feburary | Start of operations
July | prolongation until 01/2027

2nd Half-year | Final purchase decision 2026

TARGET MARKETS

Rail

Marine



Spotlight: Market approach railway industry

COMBINED INDUSTRIAL AND RAILWAY EXPERTISE

MATERIAL DEVELOPMENT → PANEL PRODUCTION → PROCESSING → RAILWAY ENGINEERING → READY-TO-INSTALL SYSTEM

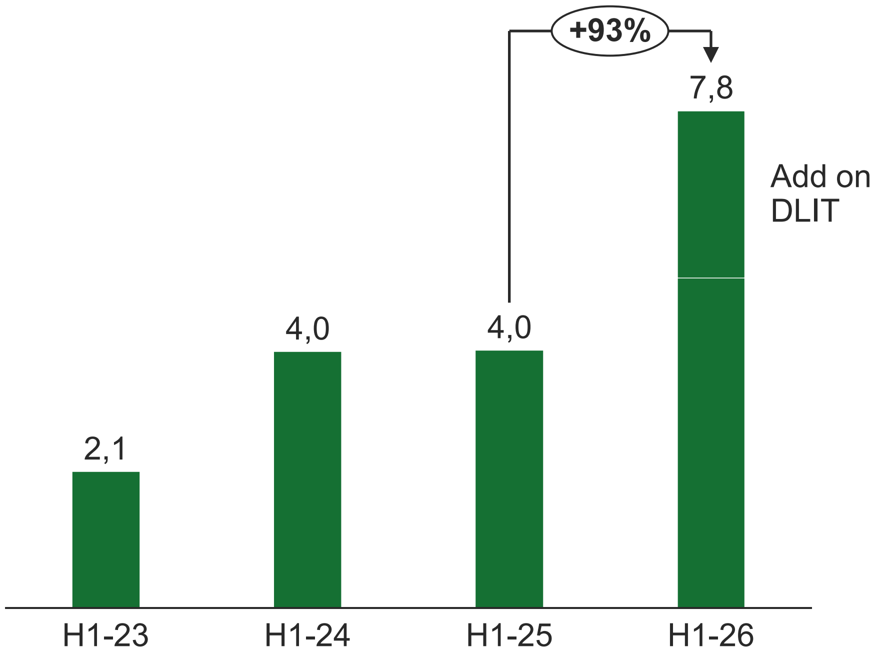
ALSTOM, SIEMENS, TRENITALIA GRUPPO FERROVIE DELLO STATO, KINKI SHARYO, HITACHI RAIL, STADLER, DB Deutsche Bahn, SBB CFF FFS

Delignit		BELLOTTI		Delignit BELLOTTI
1799	+	**1927**	=	**2026+**
Delignit industrial heritage		Bellotti material and transport experience		Railway expertise integrated into DLIT

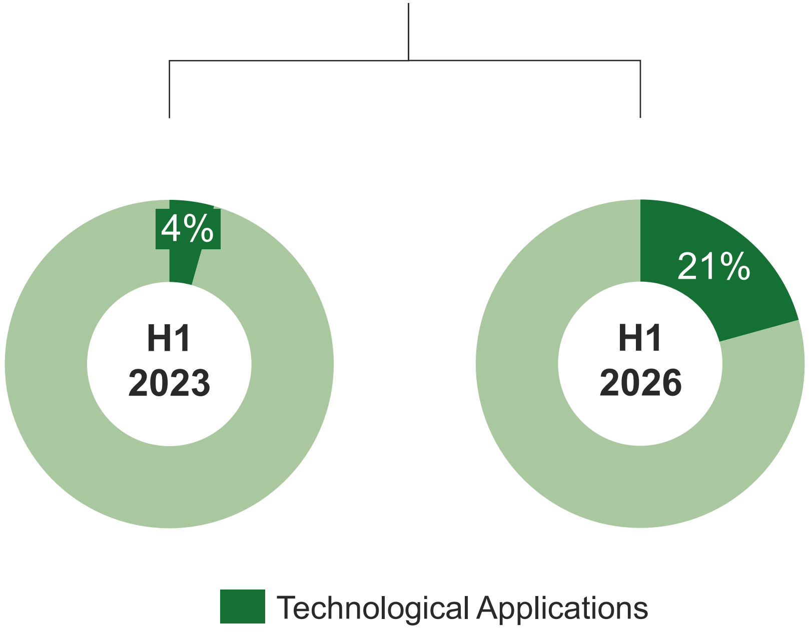
Revenue from technological applications almost doubled in the first half of 2026 thanks to strong core markets and market entry Italy

REVENUE DEVELOPMENT TECHNOLOGICAL APPLICATIONS | GROWTH DRIVER H1-26

Revenue development
Technological Applications in € million



Revenue share
Technological Applications in %



EU van registrations back to growth in H1 2026, while Germany and the motor caravan market stayed slightly below prior year

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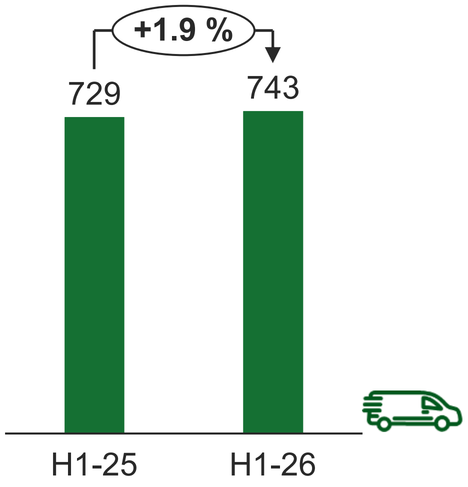
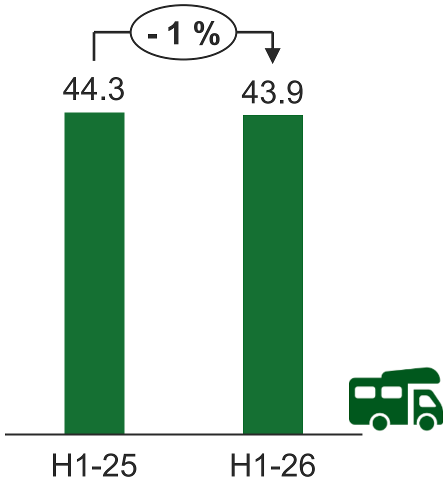
REGISTRATION FIGURES LCV & MOTOR CARAVAN / ORDER BACKLOG AUTOMOTIVE INDUSTRY

LCV registrations
in k units



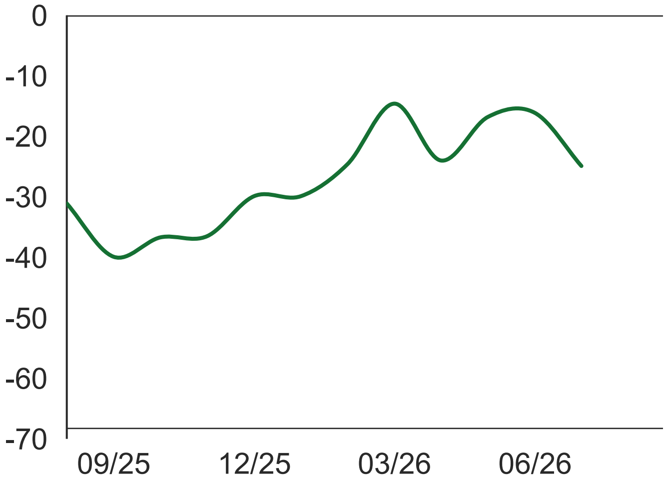
acea
European Union

Motor caravan registrations
in k units



CIVD
Germany

Order backlog
in german automotive industry

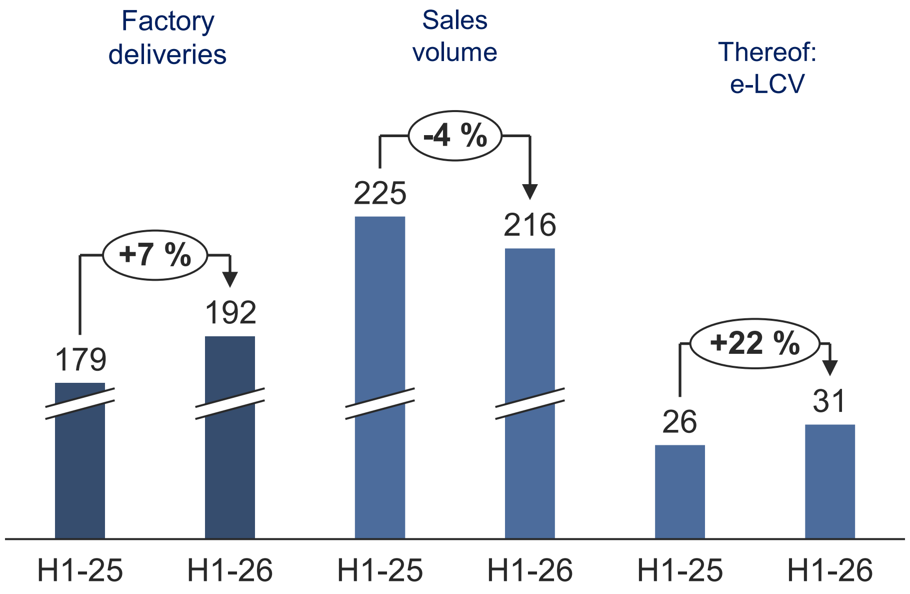


ifo INSTITUTE
Konjunkturperspektiven 07/2026

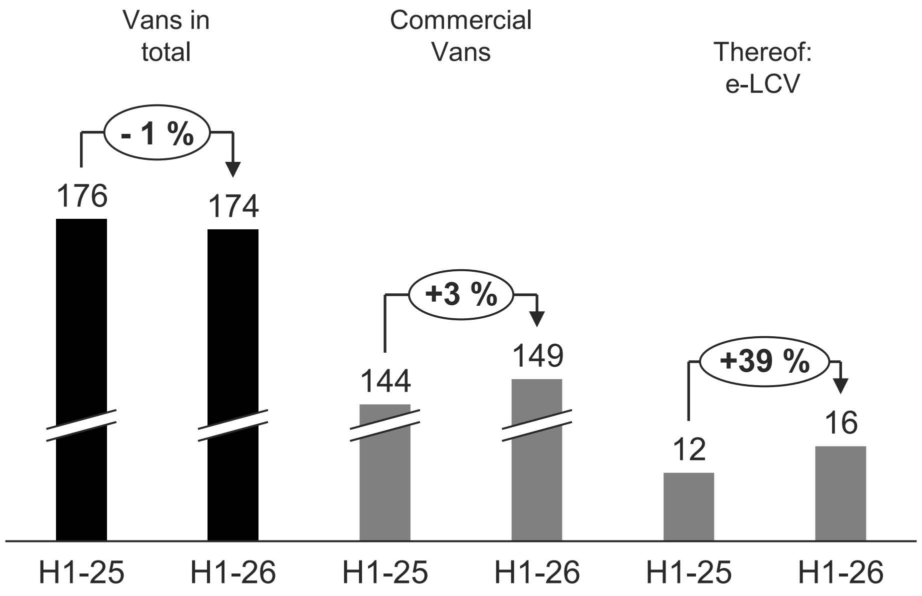
Spotlight: German OEMs have reported largely positive figures for the first half of the year

BUSINESS DEVELOPMENT MAJOR GERMAN OEM

Volkswagen Nutzfahrzeuge
in k units



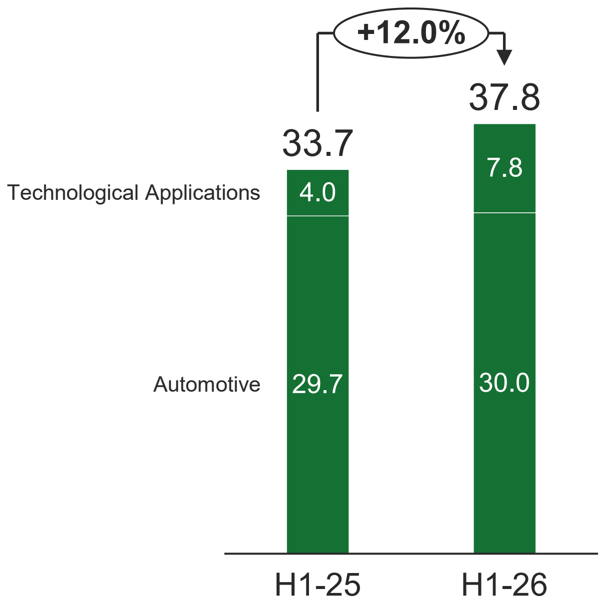
Mercedes-Benz Vans
Total sales volume in k units



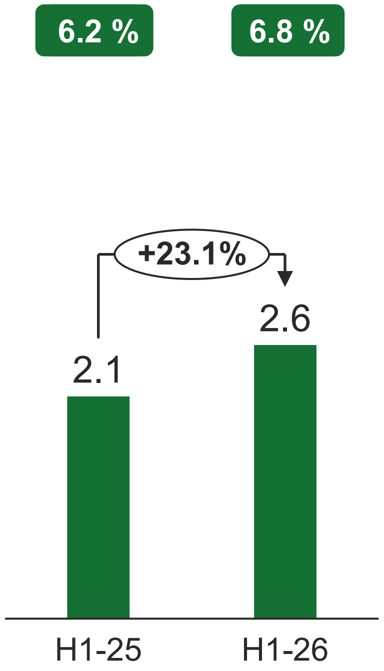
Strong increase in revenues as well as profitability in the first half of the year

REVENUE AND EBITDA | KEY STATEMENTS

Revenue
in € million



EBITDA
in € million / %



Key statements

Strong revenue growth in the technological applications market

- positive performance in the core business
- Additional effects arising from Delignit Italia’s market entry

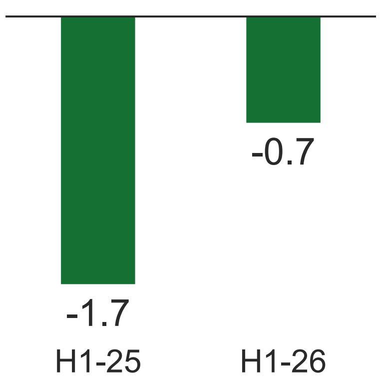
Increased personnel costs due to tariffs increases that have not yet been passed on to customers

Slightly increased operating expenses due to integration costs arising from M&A

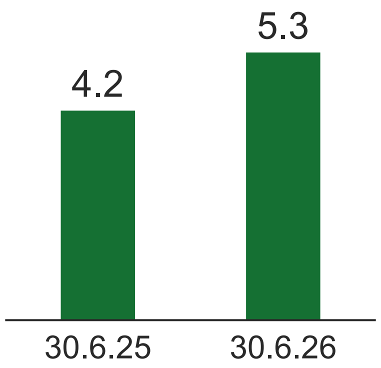
Improved operating cash flow underlines financial strength

OPERATING CASH FLOW | NET CASH | BALANCE SHEET

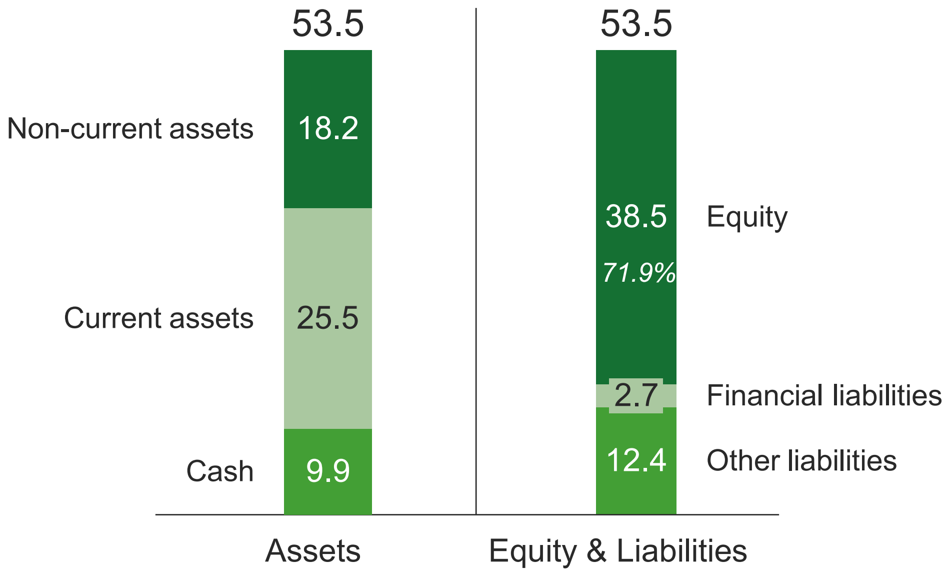
Operating cash flow
in € million



Net cash
in € million



Balance sheet
as of 30.06.26 / in € million



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- **Guidance 2026**
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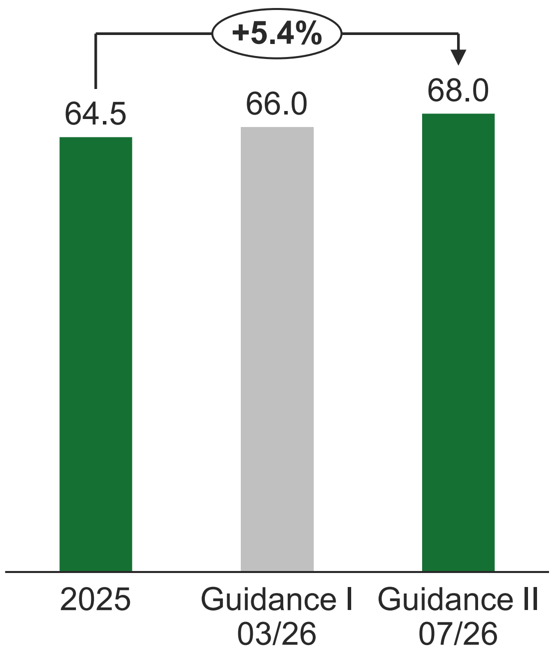
- Delignit share

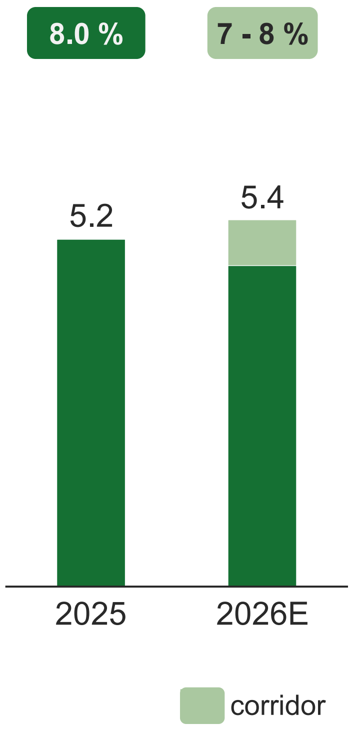
Increased revenue guidance of € 68 million with an unchanged EBITDA margin of 7 - 8 %

REVENUE & EBITDA | GUIDANCE IMPACTS

Revenue
in € million



EBITDA
in € million / %



Guidance impacts

- + **Automotive OEM production plans** indicates increasing volumes during the year
- + **Market opportunities in Technological Applications** based on new business
- − **Cost inflations from personnel and material cost increases** (passing on to the market stays a challenge)
- − **Very fragile macroeconomic environment** and high geopolitical risk

Agenda

Financials 1st half year 2026

Guidance 2026

Further Outlook

Delignit share

Delignit´s strategy: growth based on technology leadership in attractive niches

ELEMENTS OF DELIGNIT GROWTH STRATEGY

Technology leadership 01

Innovative solutions

Light-weight products

Sustainable materials

Product diversification 02

Cross-selling

More revenues per vehicle

Technology

Internationalization

>€ 10 m revenues

M&A strategy 04

Transfer of existing product solutions to new geographic markets

Geographic diversification 03

The LCV market still has the potential to offer attractive growth opportunities in future

KEY MARKET DRIVERS OVERVIEW

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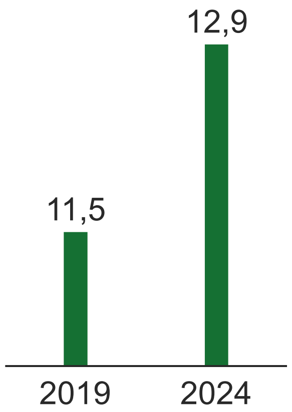
Growth drivers LCV

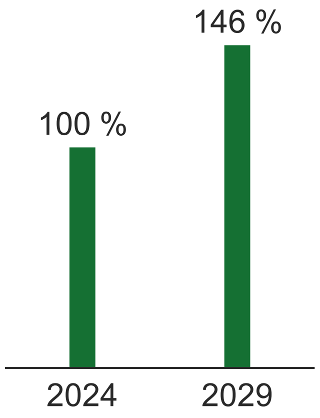
Overaged fleets



Ø-age in Europe

ACEA, 01/2026

Market forecast

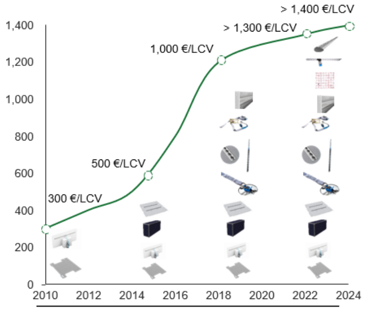


8.0 % CAGR in Europe

Mordor intelligence, 2026

Product approach

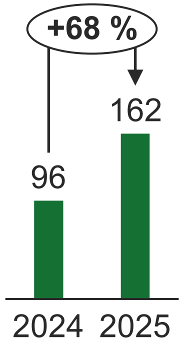
Revenue per vehicle



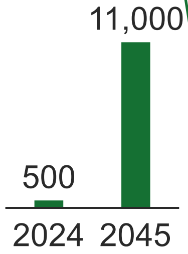
Delignit sales strategy

Delignit Strategy

E-mobility



eLCV registrations EU in k units



eLCV sales worldwide in k units

Sales funnel Delignit

OEM fleet I
New eLCV generation OEM I

OEM fleet II
New eLCV generation OEM II

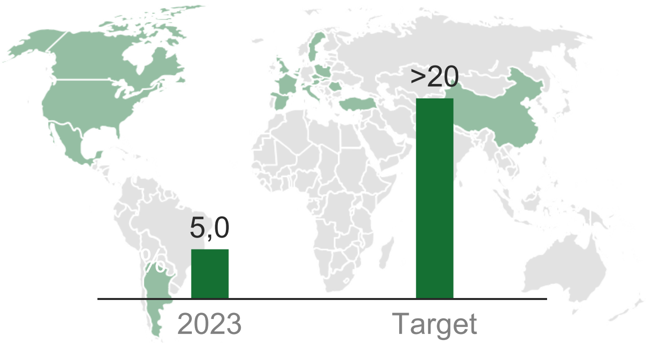
ACEA, 01/2026 IDTEchEx, 2025

The dynamic growth in the Technological Applications market segment is set to continue

GROTH DRIVER TECHNOLOGICAL APPLICATIONS | INTERNTAIONAL EXPANSION

Growth driver Technological Applications

Strategic revenue target
Revenue in € million p.a.



Energy infrastructure

Market penetration

Security & Defence

Market development

Railway

Market penetration

Marine

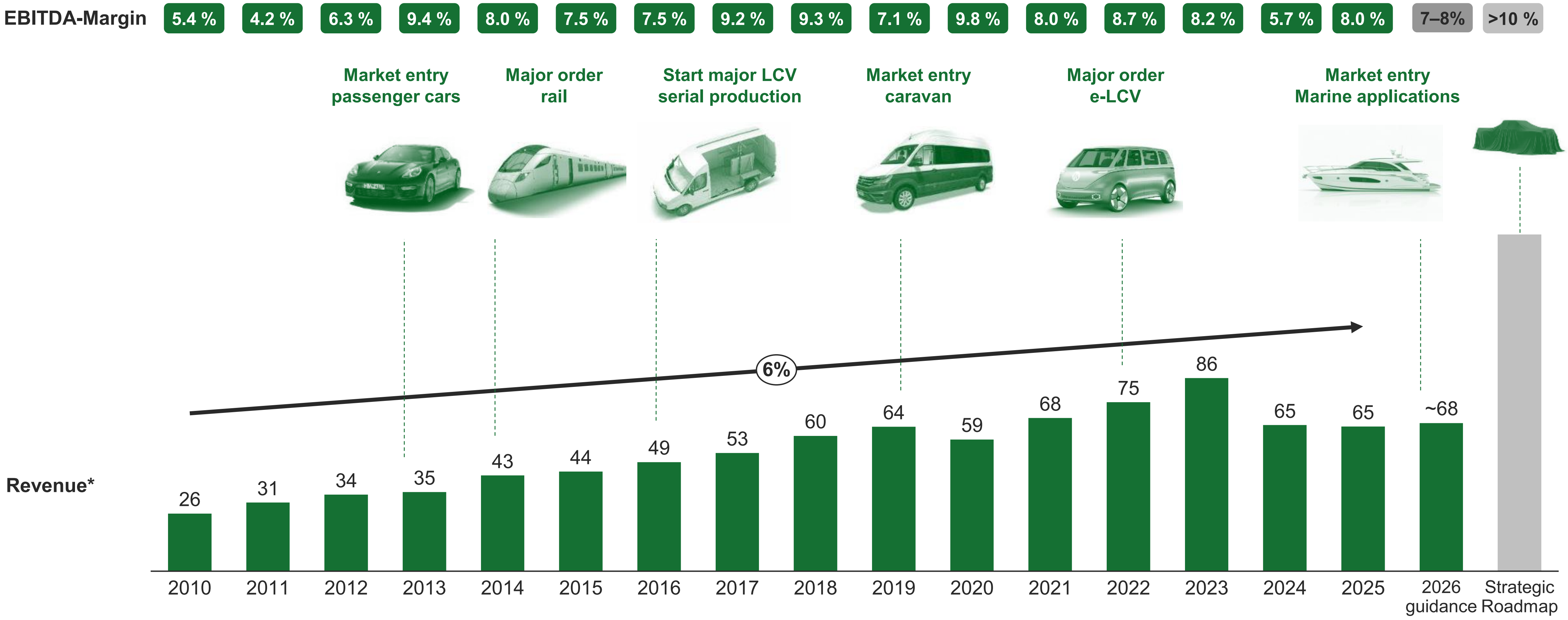
Market development

Internationalisation of the business model with a focus on

Core competence Delignit Technologies Italia S.r.l.

New impetus needed to return to the double-digit growth path that has lasted more than a decade

GROWTH PATH / STRATEGIC ROADMAP



* Adjusted for the deconsolidation of the Romanian holdings; Revenue in € million

Agenda

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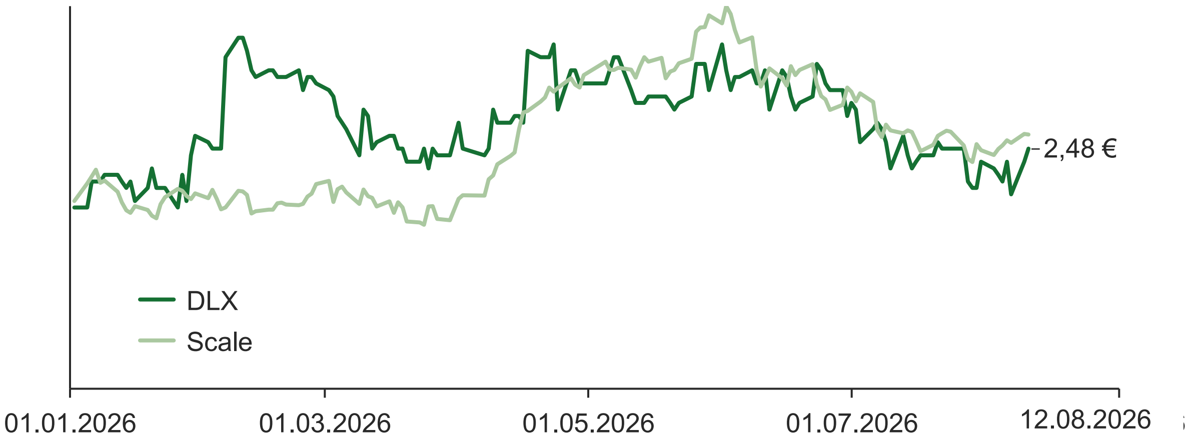
Delignit share

Strengthened investor relations activities and increased trading liquidity

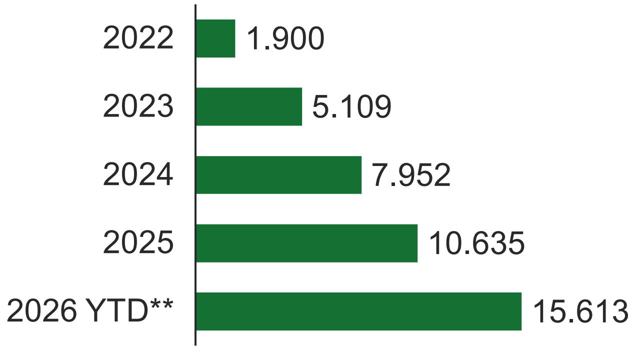
SHARE DEVELOPMENT / TRADING VOLUME / FINANCIAL CALENDAR

Delignit share development*



Delignit share

⌀ daily trading volume



Financial calendar

- 01/26 ODDO conference
- 03/26 Annual report
- 05/26 Q1 update
- 06/26 Annual meeting
- 08/26 H1 report
- 08/26 Hamburger Investorentage
- 11/26 Q3 update
- 11/26 Eigenkapitalforum
- 31.12. End of FY

*01.01.2026 – 12.08.2026; Xetra
Scale all share, price index

** YTD 07/26, all german trading floors

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Delignit | Questions & Answers

Market leader
for cargo bay protection and securing systems for LCVs

Sustainable business model since 1799
through focus on ecological materials and system solutions

Long-lasting order book
as basis for sustainable and profitable growth

High organic growth potential
through strong niche positioning in attractive growth markets

Experienced management team
with extensive experience in both renewable raw materials and the automotive industry

Markus Büscher
CEO

FACTSHEET

Delignit
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COMPANY

Under the Delignit brand name, the Delignit AG develop, manufacture and sell ecological materials and system solutions from renewable natural resources. In its capacity as a development, project, and serial provider for such technology sectors as the automotive and railway industry, the Delignit Group focuses its activities on developing and executing technological and customized applications based largely on beechwood. The company was founded over 200 years ago and is listed in the Scale segment of the Frankfurt's Stock Exchange

MANAGEMENT BOARD

Markus Büscher (CEO)
Thorsten Duray (CSO)

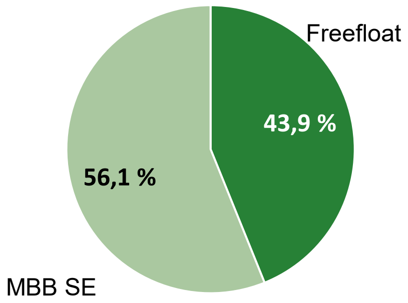
SUPERVISORY BOARD

Gert-Maria Freimuth (chairman)
Anton Breitkopf (deputy chairman)
Bettina Hausmann

FULLY-CONSOLIDATED COMPANIES (share)

Blomberger Holzindustrie GmbH	(100 %)
DHK automotive GmbH	(100 %)
Delignit North America Inc.	(100 %)
Delignit Immobiliengesellschaft mbH	(100 %)
Delignit Technologies Italia S.r.l.	(100 %)
Delignit Technologies (Beijing) Co., Ltd.	(100 %)

SHAREHOLDER STRUCTURE



FIGURES (in € thousand)

	2010*	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026E
Revenue	25,651	30,628	34,140	35,299	42,718	44,402	48,565	52,683	60,273	64,360	58,693	68,328	75,358	86,050	65,133	64,518	68,000
EBITDA	1,383	2,077	3,079	3,468	3,517	3,455	3,722	4,865	5,639	4,817	5,619	5,641	6,550	7,055	3,784	5,153	7-8%
EBIT	621	1,285	2,217	2,448	2,037	1,964	2,360	3,132	4,024	2,328	3,030	3,315	4,136	4,720	1,583	2,789	
Consolidated results	388	725	1,249	1,731	1,031	1,107	1,448	1,928	2,572	1,399	2,083	2,337	2,772	3,239	1,105	1,950	
Operating cash flow	1,081	2,704	2,151	1,964	786	1,594	1,831	3,390	-245	5,864	6,264	-1,073	4,282	6.772	6,043	2,568	
EPS in €**	0,05	0,09	0,15	0,21	0,13	0,14	0,18	0,24	0,31	0,17	0,25	0,29	0,27	0,32	0,11	0,19	
Balance sum	21,975	22,497	21,365	25,975	26,747	29,574	32,471	32,548	38,325	40,149	37,850	39,566	41,773	48,481	47,776	46,807	
Equity	9,052	9,768	10,506	11,952	12,673	13,677	14,777	16,508	18,646	19,602	21,671	23,803	26,684	36,862	37,269	38,291	
Equity ratio	41.2%	43.4%	49.2%	46.0%	47.4%	46.2%	45.5%	50.7%	48.7%	48.8%	57.3%	60.2%	63.9%	76.0%	78.0%	78.8%	
Net Debt (-) / Net Cash (+)	- 4,039	- 1,858	- 712	- 1,887	- 2,356	- 2,402	- 4,457	- 4,038	- 7,824	-9,576	-3,658	-6,430	-5,078	5.918	7,097	7,532	
Employees****	178	202	213	258	268	294	318	330	361	413	399	396	440	434	373	373	

CONTACT

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* Adjusted for the deconsolidation of the Romanian holdings
** EPS since 2022 calculated based on 10.242.375 shares
*** 30.03.2016 – 27.03.2026 / DAX Kursindex
**** Employees incl. leased laybour (FTE)

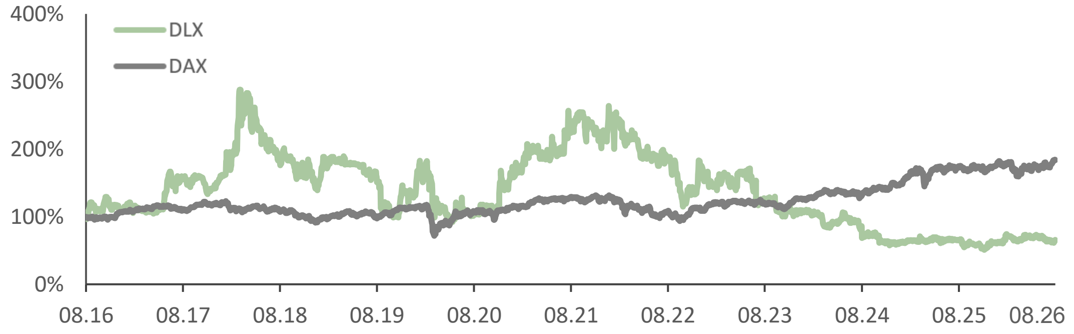
BASIC SHARE DATA

ISIN	DE000A0MZ4BO
Class of shares	Ordinary share
Reuters code	DLX
Admission segment	Scale
Number of shares	10.242.375

FINANCIAL CALENDER

27 Jan 2026	ODDO Small & Mid Cap Conference
31 Mar 2026	Annual report
18 Jun 2026	Annual general meeting
Aug 2026	Half-year report
Aug 2026	Hamburger Investorentage
31 Dec 2026	End of fiscal year

SHARE PRICE PERFORMANCE*** (10 YEARS)



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